

# Always the right climate for your medicines.

Heating, air-conditioning and transport refrigeration  
solutions for every climate and budget



**Transported safely – thanks to the consistent climate in the cargo area.**



**Transporting medicines is a particular challenge for your fleet.**

Medical products and medicines are valuable freight. Their production is often expensive and complex, and frequently their arrival is urgently awaited. These sensitive goods need to be transported as reliably and professionally as possible.

#### **Clear guidelines laid out by the legislator**

Directive 2001/83/EC of the European Union specifies underlying conditions for safe transport and professional distribution of medicines. Some countries are already planning to adopt this Directive into their own national laws.

**Equip your own transport fleet now so that they meet these statutory requirements – with customized heating, air-conditioning and transport refrigeration systems from Webasto.**

**EU Directive 2001/83/EC, Article 80 (g):**

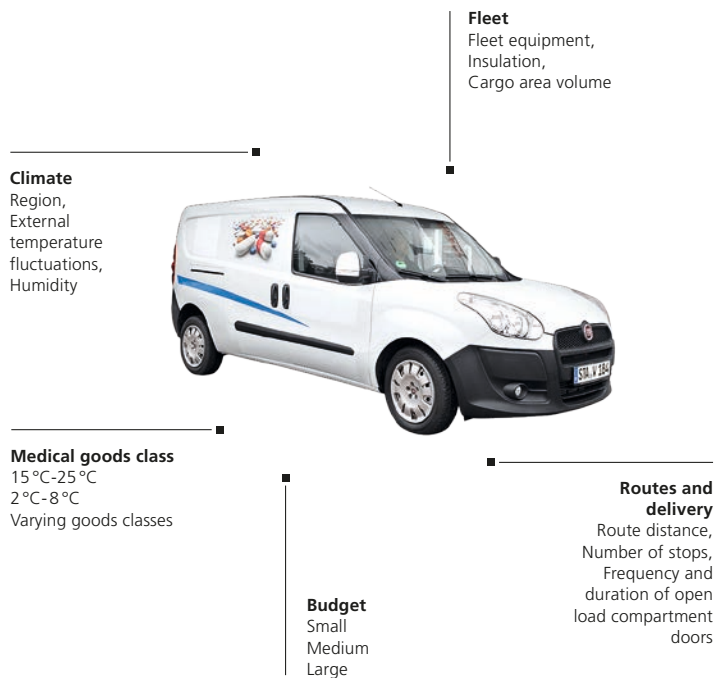
**Suppliers and distributors of medicines are responsible for:**

- Ensuring compliance with the defined temperatures in the cargo area
- The use of suitably equipped transport vehicles
- Providing evidence confirming compliance with the specified temperatures

# Always the right solution for your needs.

## No one knows the market requirements better than you

What does professional transport of medical products in your region involve? The selection of individually optimized systems for equipping your vehicle depends on a number of factors:



## Your benefits

- Reliable and customized air-conditioning solutions for light-duty vehicles
- Optimum transport of medical products
- Compliance with statutory regulations
- Recognized by hospitals and doctors
- Clear competitive advantage for your company
- Securing long-standing contracts
- Opens up new customer potential

## No-one has more solution options than Webasto

For many years Webasto has inspired transport companies across the world with intelligent heating, air-conditioning and transport refrigeration systems. We supply customized solutions for all imaginable application scenarios – in particular for the transport of medical products.

## Our product portfolio for safe transport of medicines:

### Air heaters

The air heaters have outputs of between 2.0 kW and 5.5 kW to ensure constant temperatures throughout the cargo area of your vehicle, even in very low outside temperatures.

### Data logger

We have a number of different solutions for tracking and recording the set temperature range that can easily be integrated into your vehicle.

### Air-conditioning systems

Our high-performance air-conditioning solutions are compact and lightweight, and can be fitted very easily into your light-duty vehicle.

### Application competence

As a system supplier, Webasto has far-reaching experience in the integration of various technologies – tailor-made to meet your needs.

### Control panel

The intuitive control unit regulates all temperature situations inside the cargo area at the push of a button from the driver's seat.

### Individual customer solutions

The Webasto competence center develops individual solutions for your specific needs – to your specifications.




# Professional – whatever your budget.

## For every application and every budget

Thanks to its modular system concept, Webasto can offer you a wide range of solutions to meet your specific needs. Here are just a few examples of our product solutions:

<b>The inexpensive starter.</b> Safe transport of medicines, ideal for small companies and subcontractors.	
Temperature range	15°C-25°C
Control panel	
Air-conditioning system, integrated	




<b>For advanced users.</b> Even for medium-sized budgets, we can equip your vehicles with a high-performance Webasto air heater.	
Temperature range	15°C-25°C
Control panel	
Air heater	
Air-conditioning system, integrated	



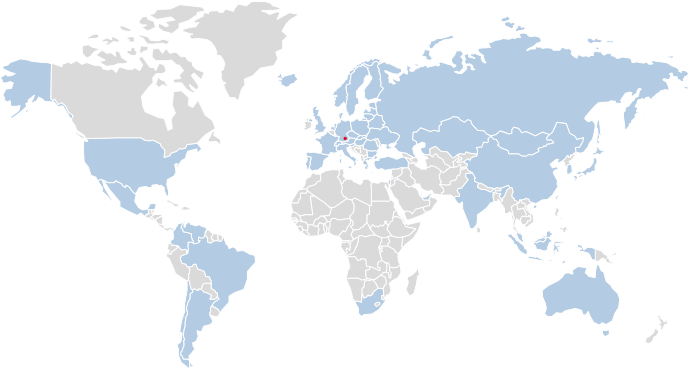
**The solution for professionals.** We upgrade your vehicle with the equipment required to satisfy the upcoming transport guidelines, allowing the temperature range 2°C-8°C to be maintained constantly and reliably in the cargo area – even overnight when the vehicle is parked.

Temperature range	2°C-8°C
Control panel	
Air heater	
Transport refrigeration system With/without stand-by unit	
Data logger	

**Your customized solution.** We are eager to design customized solutions that are specifically tailored to your individual needs. For example the use of one light-duty vehicle with two alternating temperature ranges.

Temperature range	2°C-8°C and 15°C-25°C
Control panel	
Air heater	
Transport refrigeration system and integrated air-conditioning system	
Data logger	

- Gilching Headquarters
- Webasto representations worldwide



For more than 75 years, the Webasto SE has continued to set new technological standards – in both the original equipment sector and the aftermarket. As one of the 100 biggest suppliers in the automotive industry worldwide, we develop and produce roof, convertible as well as heating, cooling and ventilation systems. Our products help provide a better atmosphere on the road, more comfort and security, as well as increased efficiency for cars, commercial and special vehicles, motor homes and boats. An outstanding network of production facilities and dealers guarantees high-quality products, installation standards and services worldwide.

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